T.Sudheer

Email: sudheer.t353@gmail.com

Phone: +91 9739024909

Summary:

* 4 years of experience in IT industry, which includes Salesforce.com Administration /Development,Customization, Configuration and Automation by using Salesforce.com Force.com Technology
* Hands on Experience in creating Custom Objects, Tabs and Fields, Page layouts, Reports, Email Templates, Flow, Workflows, Workflow Actions and Approval Processes based on the profiles as per the client and application requirements.
* Provided customer with best practice solutions as related to Salesforce.com Managing the smooth implementation within deadlines and deployment of the application
* Good Hands-on experience in creating Objects, Tabs, User, Profile, Roleand Permission Sets**.**
* Good Hands-on experience on Administration activities such as User management, roles and profiles, Security settings, Sharing settings, Profile level security, field level security Data Accessibility
* Implemented the Sales and Service Cloud Solutions.
* Strong administration knowledge working with different modules
* Implementation of Sales Management with Lead and Opportunity Management.
* Expertise’s in automation \ validation and workflow process.
* Experience in developing Trigger, Apex controller and Visual force pages.
* Experience in Integration with third party Apps
* Proficient with Complex Data loader & Import wizard
* Proficient with Complex Customization and Configuration
* Proficient with Complex Reports and Dashboards
* Customized Vanilla Solutions Sales, Marketing and Call Centers per customer request
* Involved in many Campaign, Lead and Opportunity Management according to requirements
* Experienced with Apex and Visual Force Page which customer required
* Component migrations Sandbox to Production
* Designed various Webpages in Visual Force for functional needs of the application.
* Designed and developed Apex pages for various functional needs in the application.
* Experience working withForce.com IDEandData Loaderandsalesforce.com Sandbo**x** environments.
* Worked on the designing of custom objects, custom fields, page layouts, custom Tabs.
* Created the Validation Rules, Approval Process, Workflow, Data loader and Email Alerts.
* Excellent team player, self-motivated, quick learner with good communication skills and troubleshooting capabilities.
* Good in analytical and problem solving
* Having good knowledge in Java, Object Oriented Programming Concepts.

Technical Skills:

|  |  |
| --- | --- |
| Force.com | Apex Custom Controllers and Extensions, Apex Triggers, SOQL, SOSL, Force.com IDE (Eclipse) |
| Visual Force | Developing a custom User Interface for Force.com platform using Visual Force pages using CSS Layout and Color themes according to the organization profile |
| SFDC PC Tools | Data Loader, Connect Offline, Excel Connector, Salesforce to Salesforce and Apex Explorer, Workbench. |
| Web | HTML, XML,CSS, JavaScript |
| Languages | C and Core Java, Servlet |
| Databases | MS Access, MySQL and Oracle, SOQL, SOQL, |

Academic Profile

* Bachelor of Technology in Computer Science Engineering from JNTUK- University.

Work Experience:

Worked with Focus Services Bangalore as Sr. Salesforce Executive from October 2014 to Till Date

Worked with Cheric Technologies as Salesforce Administrator and Developer from November 2012 to September 2014

Projects

Project Title : Legal Management

Technology : Sales force CRM, APEX, Visual force, Sites, Force.com IDE.

Team Size : 3

Role : Salesforce Administrator / Developer

Duration : OCT'14 to till date.

**Focus Services**

A legal marketing and support organization that works in conjunction with a national group of highly reputable and experienced attorneys and law firms. Our services help to create and execute direct response advertising to procure and intake potential plaintiffs who seeking legal representation. Through our streamlined case management department, we provide support services to law firms, resulting in better client experiences and outcomes

Responsibilities:

* Created complex workflow rules criteria for field updates and email alerts
* Created validation rules for performing data validations depending on the user’s profile and their record type
* Supports both project
* Works with Microsoft Excel
* Analysis and Development of Objects as per Client Requirement.
* Given support post Production deployment of data.
* Generated PDF format using Visualforce pages.
* Loaded the data into sandboxes for testing and verified the data correctness. Fixed the data change issues by changing the back-end logic (Classes, Triggers & Workflows).
* Created Custom Objects and also worked on Standard Objects.
* Developed Apex Classes and Triggers to support custom functionality.
* Developed Visualforce Pages for all Standard Objects and Custom Objects.
* Extensively worked with the triggers, apex classes, workflows, outbound messages, list views.
* Written Validation rules and workflow rules and approval processes.
* Created all Roles, Profiles, Public Groups and Users as per the requirement
* Also worked with Administration activities such as user management, roles and profiles, security settings.
* Installation of different app-exchange products in to our application (Dropbox/ Conga composer / Drawloop / Docusign /Ring central) bases on Business requirement

Environment: Force.com, Apex, Data Loader, Import Wizard, Eclipse IDE, Controllers, Visual Force Pages, XML, Triggers, Security Controls, third party tools.

Project Title : Compounding Management

Technology : Sales force CRM, APEX, Visual force, Force.com IDE.

Team Size : 3

Role : Salesforce Administrator / Developer

Duration : OCT'14 to till date.

A leading brand of patient-centric pharmacies across the country (US) that focus on the needs of chronically ill and high touch patients through innovative technologies and best-in-class service. Pharmacy Headquarters offers FREE home delivery, retail, specialty, compounding, durable medical equipment, and immunizations.

Responsibilities:

* Developed custom Force.com components on Lead object for creating Pipeline Reports and Trend Reports
* Developed custom Force.com Site in Lead Object
* Developed Apex classes, Controller classes and Apex Triggers on Force.com platform to customize the application according to the functional needs.
* Created custom VF pages to leverage the functionality of displaying the information from different objects and also update them on the same page.
* Generated PDF format using Visualforce pages.
* Created complex workflow rules criteria for field updates and email alerts
* Created validation rules for performing data validations depending on the user’s profile and their record type
* Worked on customizing the new instance of Salesforce.
* Extensively worked with the triggers, apex classes, workflows, list views.
* Written Validation rules and workflow rules and approval processes.
* Created all Roles**,** Profiles, Public Groups and Users as per the requirement
* Also worked with **A**dministration activities such as user management, roles and profiles, security settings.
* Installed different app-exchange products in to our application (RsFax/ Rsdocument)

Environment: Force.com, Apex, Data Loader, Import Wizard, Eclipse IDE, Controllers, Visual Force Pages, XML, Triggers, Security Controls, third party tools.

Project Title : Sales management

Technology : Sales force CRM, APEX, Visual force, Force.com IDE.

Team Size : 5

Role : Salesforce Administrator

The project has an objective of providing a system to control the design, development and data build on systems for the launch and change of products and solutions. Theses platform supports project management, process control, product and solution definition, and data distribution across the other systems.

Responsibilities:

* User / Security and Access - User provisioning, License management, Profile setup / administration /maintenance.
* Standard and Custom Objects - Customization of standard objects, Custom object design / creation. Page layout design, Record type creation / maintenance.
* Analytics- Creating custom reports, Creating dashboards, Creating report types.
* Build and maintain workflow rule, approval process, validation rule, record type.
* Develop reports and processes to continuously monitor data quality and integrity.
* Data Management – use Data Loader and import wizard to manage data.
* Build and maintain user roles, security profiles, access rights , hierarchy structure, permission set.
* Translate end-user requirements into an easy-to-navigate front end process.
* Supports both project & on-going support/maintenance Created complex workflow rules criteria for field updates and email alerts
* Created validation rules for performing data validations depending on the user’s profile and their record type
* Worked on customizing the new instance of Salesforce.
* Extensively worked with the triggers, apex classes, workflows, outbound messages, list views.

Environment: Force.com, Apex, Data Loader, Import Wizard, Eclipse IDE, Controllers, Visual Force Pages, XML, Triggers, Security Controls, third party tools.

Project Title : Extended Banking**.**

Technology : Sales force CRM, APEX, Visual force, Force.com IDE, Data loader and Windows XP.

Team Size : 9

Role : Salesforce Administrator and Developer

This is an integrated technology solution to significantly enhance client on-boarding processes this includes Know Your Client, Investment Objective Setting and Account Opening. This will provide a single entry point to on boarding functionality, eliminate redundant data capture, automate paper based processes and provide electronic workflow to streamline processes for CPB client’s relationship records. Users of the system are Internal Private Bank employees.

Responsibilities:

* Created custom Objects and also worked on Standard Objects.
* Developed Apex Classes and Triggers to support the custom functionality
* Developed PDF, Dashboards and Reports.
* Written Validation rules and workflow rules and approval processes.
* Created all Roles, Profiles, Public Groups and Users as per the requirement
* Prepared the user manual for this application
* Also worked with Administration activities such as user management, roles and profiles, security settings.
* Also worked with report generation.

Linked in: https://in.linkedin.com/pub/sudheer-tadepalli-☁/a0/122/6a3